



SOUTHERN TEACHERS AGENCY

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Development Director Canterbury School Fort Myers, Florida

www.canterburyfortmyers.org

Southern Teachers Agency is assisting Canterbury School in the search for their next Development Director. The combination of the overall quality of Canterbury School and its setting, Southwest Florida, makes this a unique job opportunity. The next Development Director will inherit a superb group of volunteer fundraisers. At its essence, Canterbury School is an outstanding, seamless, prekindergarten through grade twelve college preparatory school serving a range of students who excel academically, athletically, artistically, and in extracurricular activities.

The Development Director will assume responsibility for the day-to-day activities and strategic direction for the Development Office and act as planner, marketing expert, researcher, and school advocate in the greater community. The Director will supervise three employees in the Development Office: Director of Public Relations and Webmaster, Events Coordinator, and Alumni Relations Coordinator. Responsibilities include interviewing, hiring, and training employees; planning, assigning, and directing work; appraising performance; addressing complaints; and resolving problems. Key goals for the Development Office in 2012-13 include:

- Achieve 2012-2013 Annual Fund goal of \$400K
- Achieve 5-year \$5M Endowment Campaign Goal (\$2M given or pledged to date in first two years) including raising a \$250K Edward E. Ford Foundation endowment match
- Achieve 2013 Extravaganza Goal of \$160K

Canterbury seeks a Development Director with proven success as a fundraising professional and who has a dynamic, energetic, and engaging personality. The best candidates will be initiators, drivers, and closers. Strong communication skills, transparency, and collegiality are also key traits for the person in this important position.

Interested applicants should submit by email an [STA application](#), current resume, list of references, and personal statement to

Mr. Jamie Estes
Estes@SouthernTeachers.com

This position begins in July of 2012.