



SOUTHERN TEACHERS AGENCY

... when only the best will do!

Director of Advancement & Capital Campaign and Major Gifts

The Benjamin School North Palm Beach, Florida

www.thebenjaminschool.org

Southern Teachers Agency is assisting The Benjamin School in the search for their next Director of Advancement & Capital Campaign and Major Gifts. The Benjamin School is a college-preparatory, non-sectarian, co-educational independent school with a current enrollment of 1,110 students in grades prekindergarten through twelve. The school is located in southeast Florida, 40 miles north of Fort Lauderdale. The Lower & Middle School campus is located in the village of North Palm Beach, while the Upper School campus is just minutes away on 50 beautifully landscaped acres in Palm Beach Gardens.

The Director of Advancement & Capital Campaign and Major Gifts will be responsible for the strategic direction and successful implementation of Benjamin School's fundraising and marketing campaigns, alumni relations, and communications activities. The ideal candidate will bring at least eight years of fundraising experience, including at least five years of staff management. Key characteristics include a commitment to embrace Benjamin School's mission, demonstrated expertise in the full life-cycle of major gift solicitation, a team-oriented and collaborative approach to work, and an ability to think strategically and creatively in a dynamic environment. The Director will report to the Head of School and will supervise six staff members.

The School is in the early stages of planning a significant capital campaign. The Director must have extensive experience in solicitation of major gifts, as well as exceptional communication and presentation skills. He or she will work closely with the Head of School and Board of Trustees to cultivate and secure major gift prospects.

The best candidates will have at least eight years of progressively strategic and comprehensive development experience, preferably in an independent school and/or college. They should also have an excellent record of high-level analytical skills, demonstrated ability to plan strategically, and capacity for developing research-driven strategies. Appreciation for Benjamin School's mission and the ability to communicate that mission in an inspiring way is key for success in this position. Overall, Benjamin School seeks a mature professional who is poised, polished, and comfortable interacting with prospective donors of significant wealth and who is positive and approachable, fosters trust and collaboration, and is committed to help the school community flourish.

Interested applicants should submit by email an [STA application](#), current resume, list of references, and educational philosophy to

Mr. Jamie Estes
Estes@SouthernTeachers.com

This position is open until filled.